FBLA Concepts provides members with the opportunity to demonstrate knowledge about the various areas of the Future Business Leaders of America organization. This competitive event consists of an objective test.

**Event Overview**
- **Division:** Middle School
- **Event Type:** Individual
- **Event Category:** Objective Test, 50-multiple choice questions (breakdown of question by competencies below)
- **Objective Test Time:** 30 minutes
- **NACE Connections:** Career & Self-Development

**Equipment Competitor Must Provide:** Pencil  
**Equipment FBLA Provides:** One piece of scratch paper per competitor

**Competencies**
- History of FBLA
- FBLA Programs
- FBLA Pledge
- FBLA Mission
- FBLA Goals
- FBLA Middle School Competitions
- FBLA Structure
- FBLA Dress Code
- FBLA Publications
- FBLA Deadlines

**State**
Check with your State Leader for state-specific competition information.

**National**
*Policy and Procedures Manual*

**Eligibility**
- FBLA membership dues are paid by 11:59 pm Eastern Time on March 1 of the current program year.
- Members may compete in an event at the National Leadership Conference (NLC) more than once if they have not previously placed in the top 10 of that event at the NLC. If a member places in the top 10 of an event at the NLC, they are no longer eligible to compete in that event.
Members must be registered for the NLC and pay the national conference registration fee in order to participate in competitive events.

Members must stay in an official FBLA hotel to be eligible to compete.

Each state may submit four entries per event.

Each member can only compete in one individual/team event and one chapter event (Annual Chapter Activities Presentation or Community Service Presentation).

If competitors are late for an objective test, they will be allowed to compete until such time that results are finalized, or the accommodation would impact the fairness and integrity of the event. Competitive event schedules cannot be changed. Competitive events start in the morning before the Opening Session of the NLC.

Recognition

- The number of competitors will determine the number of winners. The maximum number of winners for each competitive event is 10.

Event Administration

- This event is an objective test administered online at the NLC.
- No reference or study materials may be brought to the testing site.
- No calculators may be brought into the testing site; online calculators will be provided through the testing software.

Tie Breaker

- Ties are broken by comparing the correct number of answers to 10 pre-determined questions on the test. If a tie remains, answers to 20 pre-determined questions on the test will be reviewed to determine the winner. If a tie remains, the competitor who completed the test in a shorter amount of time will place higher.

Americans with Disabilities Act (ADA)

- FBLA meets the criteria specified in the Americans with Disabilities Act for all competitors with accommodations submitted through the conference registration system by the registration deadline.

Penalty Points

- Competitors may be disqualified if they violate the Competitive Event Guidelines or the Honor Code.
- Five points are deducted if competitors do not follow the Dress Code or are late to the testing site.

Electronic Devices

- All electronic devices such as cell phones and smart watches must be turned off before competition begins.
Study Guide: Competencies

A. History of FBLA
B. FBLA Programs
C. FBLA Pledge
D. FBLA Mission
E. FBLA Goals
F. FBLA Middle School Competitions
G. FBLA Structure
H. FBLA Dress Code
I. FBLA Publications
J. FBLA Deadlines